



www.smartwarehouse.com

'Recession proof' WMS & inventory optimisation software

On the basis that companies are unlikely to fork out £000's on software this year. We have decided to provide our warehouse management software free of charge

Consider this 'Recession proof' model as the low cost airline of the WMS and inventory optimisation sector – no frills but safe and reliable.

So what is 'Recession proof' WMS & inventory optimisation software? Well it is quite simple you must get absolute VALUE

- Software is FREE OF CHARGE so no capital expense
- Hardware such as scanners if required provided at cost
- No ongoing transactional charges or other hidden charges
- The installation and training is fast and reliable £3500
- Annual licence fee and support should be tailored and appropriate in terms of service and cost upto 4 users £2000 P.A
- The features and benefits are compelling and enable you to meet exceptional efficiency, accuracy and control

It's a buyers market; software providers have to tailor their pricing model to synchronise with the current market conditions, i.e. 'recession proof'

Looking ahead, WMS providers have to take steps of this magnitude. The rulebook that has guided the industry for many years is being re written.

A clean-sheet service provision and cost redesign - fundamentally a new mind-set in terms of cost for these products

The prize that awaits the early adopters is significant, not just in terms of significantly lower costs, but also in considerable growth opportunities. The time to act is now.

Who is changing to this model?

- Companies across several industry sectors who are growing, some are new to WMS some are moving away from XLS and access databases.
- Companies setting up temporary / overspill warehousing
- Companies suspending or cancelling expensive software implementation projects. The decisions taken last year just aren't sustainable in the current climate.
- Companies suspending or cancelling current systems that have high monthly transaction charges associated with their software agreement.

- Manufacturers whose ERP systems do not have adequate WMS or inventory optimisation functionality.

About smart warehouse systems limited www.smartwarehouse.com

SWS – smart warehouse systems limited; provides FREE reliable WMS and inventory optimization applications, and more. SWS offers a supply chain tool kit that delivers entitlement, which is the “right product at the right place at the right time, at the right cost...” and provides exceptional levels of service >99% OTIF (on time in full). SWS can facilitate a sequence of logical steps that distinguish between the ‘nice-to-haves’ and the ‘must haves’ and how to assess, identify and evaluate the key areas for improvement.